ENERLINK
SUSTAINABLE SOLUTIONS
SWITCH TO SMARTER ENERGY

COMPANY PROFILE

Powering a Smarter, Greener UAE

Supporting the UAE Net Zero 2050 vision

Enerlink Sustainable Solutions helps businesses adopt renewable energy, improve efficiency and advance practical sustainability through commercially focused advisory, structured procurement and project delivery support.

UAE SUSTAINABILITY

- Clean energy goals
- Commercial sustainability
- Smart energy adoption

UAE NET ZERO 2050

From Building Infrastructure to Powering it Sustainably.

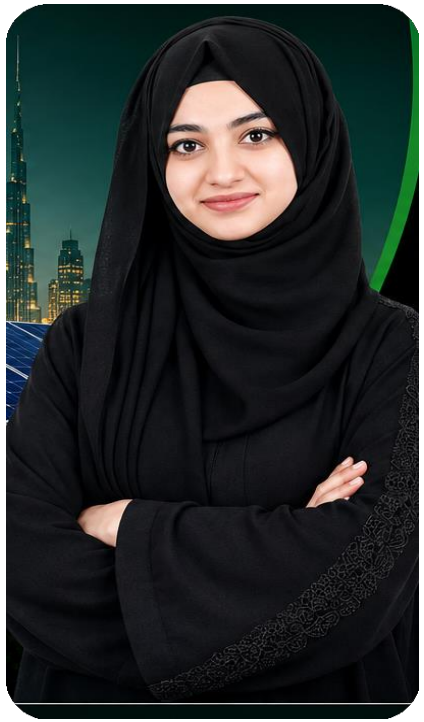
SMART ENERGY SOLUTIONS

Renewable Energy • Energy Efficiency • Sustainability • Project Advisory

FOUNDER PROFILE

Founder-Led Energy Advisory

Built around practical renewable energy decisions, transparent procurement and commercially sound project outcomes.



Nada Waseem
Founder & CEO

ENERLINK SUSTAINABLE SOLUTIONS

Independent energy and sustainability advisory platform helping clients turn energy goals into clear, comparable and practical solutions.

7+ Years

Industry experience across renewable energy, solar PV and C&I energy projects.

Expertise

Commercial strategy, origination, tendering, procurement and negotiation.

Credentials

CEM | CMI | PVsyst | NEBOSH | IOSH

M

Mission

Accelerate clean, efficient and renewable energy adoption.

V

Vision

Power a smarter, greener UAE aligned with Net Zero 2050.

V

Values

Integrity · Independence · Impact · Innovation · Sustainability

“Clean energy should be practical, commercially viable and simple for every business to adopt.”

Recognized: Women’s Sustainability Power List 2025 · Solar Woman 2022

Independent Energy & Sustainability Advisory Platform

Enerlink Sustainable Solutions is an independent platform that helps clients turn energy goals into clear, comparable and commercially sound opportunities. We connect the right technologies, qualified partners and structured procurement process around each client requirement.

WHY CLIENTS WORK WITH US

› Independent advisory
› Technology-neutral recommendations
› Commercially focused evaluation
› Structured procurement and comparison
› End-to-end coordination

COMMERCIAL MODEL

No advisory fee to the client

Enerlink's professional fee is paid by the successful developer or solution provider upon project award, under a separate commercial arrangement.

TRANSPARENT PROCESS

INDEPENDENT EVALUATION

CLIENT-FOCUSED OUTCOME

SWITCH TO SMARTER ENERGY

Energy Solutions Across the Complete Project Journey

Enerlink can support a single transaction or act as an ongoing energy and sustainability partner, depending on the client's scope, internal capability and commercial priorities. Our support can begin at first discussion and continue through tendering, selection and project coordination.

R

Renewable Energy Advisory

Solar opportunity assessment, site-input review, commercial structuring and partner selection support.

T

Tender & Procurement

RFP preparation, bidder engagement, proposal comparison, clarification management and BAFO rounds.

E

Energy Efficiency

Energy-saving opportunities, consumption review, lighting efficiency and operational optimization support.

S

Sustainability Advisory

Energy-transition initiatives, practical sustainability roadmaps, resource efficiency and implementation support.

P

Project Management

Stakeholder coordination, documentation tracking, implementation oversight and post-award follow-up.

X

Technology & Sourcing

Solar, storage, digital energy and associated equipment sourcing support built around project needs.

SOLAR | EFFICIENCY | STORAGE | ESG-ALIGNED INITIATIVES | PROJECT ADVISORY

Turn Unused Space into Productive Energy Assets

We support clients in evaluating rooftop, carpark and ground-mounted solar opportunities, including initial feasibility, commercial structuring, tender preparation and partner selection.



ROOFTOP

Industrial and commercial roofs can be assessed for available area, load constraints, access and production potential.

SOLAR PV



CARPARK

Parking areas can be converted into shaded, energy-generating assets for facilities with large open spaces.

SOLAR PV



GROUND-MOUNTED

Open land can support dedicated PV installations where project size, utility rules and site conditions allow.

SOLAR PV

Commercial options can include Solar lease / PPA, CAPEX, or Hybrid structures depending on project economics and client requirements.

A Clear Process from Tender to Final Selection

Enerlink coordinates the market while keeping the client's technical, commercial and operational requirements at the centre of the process. Each step is designed to make proposals easier to compare and decisions easier to justify.

01

Discover

Client meeting, site understanding and requirement definition

02

Collect

Electricity bills, drawings, SLD, load schedules and available site documents

03

Tender

Prepare RFP / tender package with clear technical and commercial requirements

04

Engage

Invite qualified bidders, coordinate site visits and manage clarifications

05

Evaluate

Technical, commercial and contractual comparison on a like-for-like basis

06

Shortlist

Progress strongest bidders through competitive commercial rounds

07

BAFO

Invite Best and Final Offers to create final commercial tension

08

Recommend

Present structured comparison and support final selection

CLEAR SCOPE

LIKE-FOR-LIKE COMPARISON

MULTI-DIMENSION EVALUATION

DOCUMENTED DECISION

Evaluation lens: Technical • Commercial • Financial • Contractual • Operational • Delivery — focused on best overall value, not only lowest headline price.

The Right Solution for the Right Application

Enerlink connects clients with suitable specialist partners across renewable energy, energy efficiency, storage, digital energy and sustainability solutions — built around project type, facility profile, scale and commercial requirements.

PV

SOLAR PV

Modules • inverters • structures • monitoring

BESS

BATTERY

Commercial & industrial energy storage

EE

ENERGY EFFICIENCY

Energy savings • lighting • optimization

EV

EV & SMART INFRA

EV charging • load management

EMS

DIGITAL ENERGY

Monitoring • analytics • EMS

NET

SPECIALIST PARTNERS

Developers • EPCs • Consultants • OEMs • Specialist solution providers

We do not force-fit a single solution. We build the partner set around the project, site conditions, client objectives and desired commercial outcome.

SECTORS WE SERVE

Designed Around Real Operating Environments

Our focus is on sectors where energy cost, reliability and sustainability have a direct impact on operations, competitiveness, tenant value and long-term business performance.

01 **Industrial & Manufacturing**

02 **Warehousing & Logistics**

03 **Construction & Infrastructure**

04 **Commercial Real Estate**

05 **Retail**

06 **Hospitality**

07 **Healthcare**

08 **Education**

09 **Food & Agriculture**

10 **Residential & Villas**

11 **Corporate Offices**

12 **Government**

From factories and warehouses to commercial buildings, institutions and homes.

One Requirement. One Point of Contact. Multiple Solutions.

Enerlink brings together client-side advisory, competitive procurement and practical coordination so businesses can compare options clearly and move forward with confidence.

ADVISORY

Requirement definition • Feasibility review • Commercial structuring • Client-side advisory

PROCESS

Tendering • Bid comparison • BAFO coordination • Stakeholder alignment

+

SOLUTIONS

Solar • Efficiency • Storage • Digital Energy

DELIVERY

Project coordination • Documentation tracking •Implementation follow-up

Independent. Technology-neutral. Commercially focused.

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Aligned with the UAE Net Zero 2050 vision

LET'S CONNECT

A Smarter Energy Decision Starts with the Right Conversation.

YOUR ENERGY TRANSITION, SIMPLIFIED.

One point of contact. Multiple solutions. Smarter decisions backed by practical coordination, transparent comparison and commercial clarity.



Enerlink Sustainable Solutions

Independent Energy Solutions Platform

SWITCH TO SMARTER ENERGY

From opportunity assessment to partner selection and project delivery, Enerlink brings the right people, process and solutions together.

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